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I. DIRECTOR'S MESSAGE

2005 DIRECTOR'S MESSAGE

Consistent with prior years' annual reports, the City of Harrisburg continues its resurgence as one of the best cities to live, work, visit, invest and play in the USA. Among many other international and national kudos the City has earned, most recently Harrisburg was rated one of the USA's top "smart cities," according to the June 2006 *Kiplinger's Financial Statement* magazine, which ranked Harrisburg #12 nationwide, certainly a distinctive honor for Pennsylvania's Capital City. Building on more than two decades of progressive growth and investment strategies, sound fiscal management and entrepreneurial municipal government innovations, Harrisburg's future continues to brighten, as evidenced by the continued interest in businesses either locating in or re-locating to the City of Harrisburg.

The Mayor's Office of Economic Development and Special Projects (MOEDSP) has experienced a similar resurgence, albeit more at the organizational level, with a focus on expansion and improvement of services to the business community, in particular. In May 2005, Mayor Reed recruited a new director for the now integrated and expanded MOEDSP (formerly two distinct Cabinet-level offices). At the same time, he incorporated tourism development into the mission of the office, effectively integrating three Mayoral-level functions into one Cabinet office directly reporting to the Mayor.

The Mayor challenged MOEDSP with a visionary and ambitious scope of work for the staff, including, but not limited to: continued growth and marketing of the economic development function of the office; increasing outreach to and support of MBE/WBE start-up and current businesses; collaborating aggressively with a wide variety of stakeholders on the Office's broad charge and scope; pursuing regional solutions and mutual cooperation/collaboration wherever feasible; integrating technological applications where possible; developing alternative energy strategies and applications to reduce the City's expenses and creating more of a "green" community; and, developing a "brand identity" that will be critical to Harrisburg's growth as a regional, national and international community in which to live, work, play, invest and visit.

In addition to numerous new businesses started in 2005 with City support, the reader's attention is directed to several noteworthy projects from 2005, details of which are specifically referenced in other portions of this report:

South Allison Hill Revitalization Project- Working closely with the Community Action Commission, City staff have fostered new and comprehensive initiatives that should yield significant improvements in the Allison Hill section of Harrisburg. Noteworthy is the "anchor" opening of a PNC Bank branch office at 13th and Derry Streets, as well as continued engagement with Messiah College to foster additional new businesses and community development initiatives in the area, including the former Harrisburg Automotive site at 15th and Vernon Streets,

as well as economic and community development initiatives on 17th and 18th streets.

Advanced Communications Agency Project- \$28 million brownfields reclamation initiative in the City's largest and longest- blighted industrial area (Cameron & Herr Streets), the state-of-the-art printing plant and ancillary office space will relocate from Penbrook to the City and also lease space to third party commercial operations. The project is scheduled for an official groundbreaking ceremony with the Mayor and Governor Rendell in July 2006.

Hersha Hospitality Group- Relocation of New Cumberland-based Hersha Hospitality Group Corporate Headquarters to 1909 North Front Street (formerly Susquehanna Center), which owns and manages well over 75 hotels in the northeast region of the USA.

Southern Gateway Project- Initial planning has been underway for the past several years to double the size of the downtown business district. Courtesy briefings to Governor Rendell and his Cabinet, County Commissioners, and others are expected for early 2006, with an official announcement of the multi-million dollar project (3 MM square feet in mixed use commercial and office space, over \$1B in private investment, 6500+ projected new jobs) in mid-year.

USAirways Magazine- With reader distribution well over 8,000,000, an opportunity arose to place a Harrisburg promotional insert into the February 2006 issue of US Airways magazine. The City collaborated with the Harrisburg Regional Chamber of Commerce and CREDC to promote Harrisburg and the region as a desirable place to live, work, play and invest.

National African American Cultural Center- In addition to two state grants totaling \$50,000 from Senator Piccola and Representative Buxton, a December 2005 fund-raiser for the NAACC raised approximately \$50,000 toward building renovations for the NAACC, planned for North Third Street, close to the Broad Street Market. Additional fund-raising efforts and development initiatives are anticipated for 2006 to bring this important project to fruition.

Central Energy Office- Expansion is now underway of the Central Energy Office's (bulk-purchasing of electricity and natural gas) customer base and marketing initiatives, which now include numerous municipalities and businesses in the Central Pennsylvania area. While currently deriving modest revenues for the City from this initiative, the potential is considerable to both provide cost-effective utility valued services and expand the offering of other utility-like services in 2006.

Alternative energy initiatives- The Mayor directed MOEDSP to pursue the study of wind generation at the City-owned Dehart Reservoir north of Harrisburg. MOEDSP successfully applied for a grant through DEP's Pennsylvania Energy

Development Authority and a nine-month feasibility study is expected to commence in early 2006, with findings and conclusions to be issued late in 2006.

City Tourism Study- Started in Spring 2005, a comprehensive study on tourism development in the City is projected to be completed by Spring 2006 by the National Trust for Historic Preservation. The study is also expected to identify a specific direction for tourism, as well as a recommended implementation plan.

National Civil War Museum (NCWM)- Typical for most museums, national, regional or local in scope, the NCWM has had a successful first five years and is now addressing the growing pains that have resulted from that success. In August 2005, the chief executive officer, George Hicks, developed a serious medical ailment, forcing him to retire from the NCWM at the end of 2005. In September 2005 and based on the first five years of performance and attendance, the NCWM Board instituted an organizational turn-around, including seasonal staffing changes and hours that reflect the peak visitor season and aligning staff resources with the museum's historical performance. The NCWM is well on its way to an improved financial position, improved functioning and a very bright future as one of the USA's "national treasures." This turn-around should begin yielding positive results by the end of 2006.

Hershey Harrisburg Regional Visitors Bureau- Tourism is Pennsylvania's number two industry, and generates billions of dollars each year in visitor spending, as well as a significant fiscal impact in Harrisburg itself. The Visitors Bureau is a key hospitality organization for promoting, marketing and selling the Harrisburg area to visitors and meeting planners and for the first time, the City invested a significant portion of the hotel tax proceeds directly into the Bureau, in part to promote Harrisburg to tourists and meeting planners. Additionally, the City worked closely with the County to reorganize the Bureau to be more effective and efficient in its use of resources to maximize the area's ability to secure the visitor dollar.

In addition to the above highlights, MOEDSP has also been designated the lead City agency for several other noteworthy initiatives, including, but not limited to:

Developing a "brand identity" for the City of Harrisburg- that will be complemented by a regional branding initiative for Dauphin County, the Downtown Improvement District and the Hershey Harrisburg Regional Visitors Bureau.

Marketing campaign for City of Harrisburg- Conceptualizing an inclusive and aggressive marketing campaign for the City of Harrisburg with a focus on innovative collateral materials to be distributed in prominent locations like the Transportation Center and also potentially using other City resources like Harrisburg's web site, WHBG20 cable television and HBN internet radio.

Pennsylvania's State Tourism Office- MOEDSP has been working intensively and very successfully with the State Tourism Office to promote the City and region to visitors, especially focused on heritage and cultural tourism. More specifically, Harrisburg and the National Civil War Museum are respectively designated as a key "gateway" and "epicenter" for the national "Journey Through Hallowed Ground" and state "Civil War Trails" Program. These initiatives are literally redefining history, with Harrisburg now considered the "northern terminus" of the Civil War experience.

International Ambassador Program- The City successfully positioned itself as a key site for the Commonwealth's international trade missions, orchestrated through the Department of Community and Economic Development's Office of International Business Development. As such, Harrisburg will be afforded the chance to host visiting delegations world-wide to present the City as an affordable and highly desirable place to invest and locate new businesses.

In summary, Harrisburg continues to grow steadily and deliberately. In 2005, more than 150 new and quite diverse businesses were added to the tax rolls of the City, reflecting the vibrancy and exciting future of Pennsylvania's Capital City. From assisting and advising aspiring entrepreneurs to business start-ups to relocations to expansions of various businesses, the Mayor's Office of Economic Development and Special Projects continues to flourish as a result of the integration of previous stand-alone Cabinet offices and functions. 2006 promises to be an extraordinarily exciting and prosperous year for the City of Harrisburg, which is good not only for the City and our residents, but for our region, as well.

A. REVIEW OF PROJECTS

OFFICE OF SPECIAL PROJECTS

REVIEW OF PROJECTS

The Mayor's Office of Economic Development and Special Projects [MOEDSP] was established to advance economic development and provide leadership for high profile and complex projects undertaken by the City. The goals, objectives and responsibilities of the Office are as diverse and far ranging as the accomplishments of illustrated in 2005. Some of the highlights include:

City Island – After being elected in 1982, Mayor Reed's renaissance plan to restore City Island was put into action, making it a tourist destination within walking distance to the downtown. [The Mayor's Office of Special Projects had a major role in the the economic renaissance of City Island]. The original City Island hosted the City's Water Filtration Plant, Beach House and baseball field, where Negro and Minor league baseball teams competed until the island's decline in the 1950's. In 2005, MOEDSP was instrumental in the and project management of the following City Island venues:

Commerce Bank Park – the former Riverside Stadium, is home to the Harrisburg Senator's, the AA Eastern League affiliate of the Montreal Expos. Slated for a stadium expansion and upgrades, HOK was selected as the designated sports architect. In November 2003, Commerce Bank purchased the naming rights to the baseball stadium. During the 1st quarter of 2005, the Harrisburg Redevelopment Authority issued \$17.1 Million in bonds to be used as match for a State grant. These funds will cover the improvements made at Commerce Bank Park. Approval of the RACP grant by the Commonwealth of Pennsylvania is pending.

City Island Restaurant – In November 2003, the city issued a Request for Proposal. Financing for the Island Grill restaurant is being underwritten, closing is pending and construction is expected to begin late summer 2006.

The National Civil War Museum – The National Civil War Museum opened to the public in February of 2001. This relatively new museum is well known for its factual yet humanistic approach to history, its state of the art exhibits and a world-class collection of artifacts. The Museum is the only cultural institution in the world to focus exclusively and comprehensively on the issues, causes and the events of the American Civil War that claimed some 700,000 lives. The Museum's unique story has attracted more than 325,000 visitors in its brief history and organized school field trips have originated from as far away as California, Alabama, Michigan and Connecticut. This is truly a national treasure for the City, the Commonwealth and USA. **See report prepared by Ed Nielsen for additional commentary.**

Harrisburg Waste-To-Energy Facility – MOEDSP has been the lead city agency involved in the retrofit of this aging facility. The retrofit of this facility will add decades to the life of this vital mid-state trash disposal and energy generating plant. Serving much of Dauphin County and Central Pennsylvania, the Harrisburg Waste-to-Energy Facility burns locally collected waste to generate steam, which is used to create steam that is used to heat the downtown business district, then the recaptured steam is used to generate electricity, which is then sold to PPL. Retrofit construction commenced in January 2004 and substantial completion was achieved in the second quarter of 2006. **See report prepared by Tom Mealy, John Lukens and Dan Lispi for additional commentary.**

Municipal Solid Waste and Recycling – The City, through MOEDSP, has been working with Dauphin County to manage the joint City/County's Office of Municipal Solid Waste and Recycling. This joint office successfully obtained grant funding from PA Department of Environmental Protection (DEP) and has implemented a volunteer recycling drop-off program throughout the City and County and purchased a Special Event recycling trailer that is strategically placed for the public's use during the City's special events. In 2004, the County/City office was awarded a \$1.5 Million grant from DEP to develop a 50-tons per day Materials Recycling Facility in the Harrisburg area. In 2005, Dauphin County constructed a [Materials Recycling Facility](#) on city-owned land at the Waste-To-Energy Facility.

Dock Street Dam – In May 2001, the MOEDSP released the final draft report on the alternatives to the Hydroelectric Dam, the City's proposed hydroelectric project on the Susquehanna River. Based on the report, the City has withdrawn its application for the hydroelectric dam project and intends to pursue the replacement of the Dock Street Dam with an inflatable rubber dam. In June 2002, the City entered into an agreement with DEP to settle the litigation. The final draft report will serve as a guide for the future development of the alternative(s) recommended.

National Sports Hall of Fame – MOEDSP will oversee the construction of a 60,000 square foot museum with a \$9.5 million grant received in August 2001 from then Governor Ridge. Preliminary Design work for the Hall of Fame commenced in 2002. In 2005 the project was expanded to include commercial office space for lease. Construction is anticipated to commence in the near future.

HarrisCom – In 2002, MOEDSP developed a City-owned telecommunications company that could supply cheaper rates to the City and County Governments as well as to the Harrisburg School District. In 2003, HarrisCom, Inc. became a Certificated Competitive Local Exchange Carrier (CLEC) in Pennsylvania. In the fourth quarter of 2004, the City entered into discussions with REMI Communications about the possibility of REMI serving as the wholesale telecommunications provider for HarrisCom. Initial projections from REMI suggested that the company could provide HarrisCom with substantial savings. In the first quarter of 2005, HarrisCom entered into an agreement with REMI Communications.

City's Energy Office – In 1999, the City developed HarrisCEO, the City's Central Energy Office. HarrisCEO started the Power and Energy Program (PEP), an energy related program that, through the City's Intergovernmental Cooperation Agreement (IGCA), participating members successfully benefited from combining their procurement of energy products (natural gas, electricity and oil). Since 1999, the member agencies have saved over \$2.4 Million. In August 2004, the Mayor expanded the program by introducing the Bulk Buying Program for Natural Gas to the private sector. All private companies and citizens who use natural gas and electricity are eligible to participate in this new program. We are pleased to announce that 2005 bore witness to the addition of several privately-owned businesses and a nearby local municipality.

National African American Cultural Center – In 2002, MOEDSP was assigned the task of developing the NAACC. In 2004 an RFQ was issued, a site was selected on Third Street in midtown Harrisburg and FREELON Architects was named as the architect. In December 2005, the City hosted its first successful fundraiser for this project. This project is in the development stages.

Harrisburg History Site Placards – 80 out of 100 Historical Markers depicting Harrisburg's history have been installed throughout the City. The installation of the last 20 Harrisburg History Site Placards was completed in 2003. In 2004, 13 additional Historical Markers were installed along with nine (9) "You Are Here" maps.

See Jeb Stuart's report for additional commentary.

Farm Show Complex Hotel – During the 3rd Quarter of 2003, Mayor Reed submitted a Request for Qualifications to the State Department of General Services (DGS) to attract a first-class hotel developer to the Farm Show Complex. In 2004, DGS issued a Solicitation for Proposals to build a hotel on the grounds of the PA Farm Show Complex. Proposals were submitted and DGS and the City met with the developer. In October 2004, it was announced that Crossgates would be the hotel developer. In late 2005, Crossgates withdrew their interest in the project. Another developer has expressed their interest in building a hotel at or near the Farm Show Complex.

Comfort Inn, Maclay Street – During 2005, plans were approved for the construction of a Comfort Inn on Maclay Street, directly south of the Farm Show Complex. In late 2005, the developer withdrew his interest in the project.

Industrial Road Staybridge Suites Hotel - During 2005, plans were submitted to the city for the construction of a hotel on Industrial Road, adjacent and to the west of the Farm Show Complex. This project is pending.

Wind Energy – In 2005, MOEDSP was awarded a \$360,295 grant to perform a Wind Power feasibility study at the City-owned DeHart Dam, which is located 25 miles north of the City. The results of the feasibility study are not expected until the second half of 2006.

N.F. String – This family-owned, community-minded company has been based in South Allison Hill for over 50 years. Because of their successful corrugated cardboard operation, N.F. String is looking to MOEDSP to assist them in the building of a new facility, expansion of its operations in the immediate neighborhood and to help expand its local workforce. It is N.F. String's desire to be under a new roof in late 2006 or early 2007.

WiFi Project – The Mayor announced a forward thinking program which will allow Harrisburg School district students access to wireless laptop computers for school related purposes. MOEDSP has been charged with pursuing the WiFi initiative. HarrisCom, the City-owned telephone company, will assist in this ongoing endeavor.

Total Loans Made to Date

The City of Harrisburg's Revolving Loan Program (RLP) was established in 1984. Funded through a combination of funding sources including Community Development Block Grants (CDBG), Enterprise Development Area (EDA) funds, and City –backed bond issue revenues, the RLP, administered by the Mayor's Office of Economic Development and Special Projects, has to date assisted 127 businesses in starting up, expanding, or relocating to the City of Harrisburg.

In 2005, MOEDSP approved a total of 17 new loans. Of that number, 10 were start-up businesses, 6 were City-based companies going through expansion, and 1 was an established business outside of the City that chose to relocate into the City. The following table provides a roster of the businesses assisted during the life of the City's Revolving Loan Program.

<u>BUSINESS NAME</u>	<u>BUSINESS/ PROJECT ADDRESS</u>	<u>BUSINESS TYPE</u>	<u>CITY FINANCING</u>	<u>MATCHING FINANCING</u>	<u>JOBS CREATED</u>
Acumix, Inc.	200 South 18 th Street	Manufacturer	\$ 25,000	\$ 75,000	1
Acumix, Inc.	200 South 18 th Street	Manufacturer	\$ 19,500	\$ - - -	
Alpine Cyclery	1135-37 Market Street	Bicycle Sales and Service	\$ 10,000	\$ 950	1
Amercon International	1699 South 19 th Street	Manufacturer	\$ 250,000	\$1,000,000	14
Amerimar/Susquehanna Chestnut Partners	301 Chestnut Street	Rental Property	\$ 745,000	\$ - - -	
American Products International	99 South Cameron Street	Export Consultant	\$ 10,000	\$ 10,000	1
Anoited Eats & Sweets	2001 North 6 th Street	Restaurant	\$ 52,500	\$ - - -	5
Appalachian Brewing #1	50 North Cameron Street	Micro-brewery	\$ 250,000	\$2,100,000	69
Appalachian Brewing #2	50 North Cameron Street	Micro-brewery	\$ 30,000	\$ - - -	
ARS Enterprises, Inc. t/a Hope Station Restaurant	606 North Second Street	Restaurant/ Catering	\$ 50,000	\$ 190,000	20
Atomic Warehouse	1120-23 Market Street	Antiques	\$ 50,000	\$ - - -	1
Atomic Warehouse	1120-23 Market Street	Antiques	\$ 20,000	\$ - - -	
Automotive Transmission Recovery, Inc.	2322 North Seventh Street	Parts Recovery	\$ 40,000	\$ 60,000	18
B & B Holdings	City Island	Marina	\$ 100,000	\$ 500,000	5
BARJ Dollar Deals, LLC	1340 Derry Street	Retail	\$ 20,000	\$ 15,000	2

<u>BUSINESS NAME</u>	<u>BUSINESS/ PROJECT ADDRESS</u>	<u>BUSINESS TYPE</u>	<u>CITY FINANCING</u>	<u>MATCHING FINANCING</u>	<u>JOBS CREATED</u>
BR&R Design Associates	1839 Rudy Road	Building &	\$ 16,663	\$ 16,663	2
BR&R Design Associates (Allison Court)	1919-37 Rudy Road	Development	\$ 400,000	\$ 62,000	
Baker's Exxon	2017 North Sixth Street	Automotive Repair/Fuel	\$ 130,000	\$ 195,000	10
Barking Dog Ventures	1014 Market Street	Advertising	\$ 87,500	\$ 500,000	19
Basic Steps Daycare	1223 North Cameron Street	Daycare	\$ 40,000	\$ 25,000	8
Becker's Fish & Chips	104 North Second Street	Restaurant	\$ 15,000	\$ 9,000	5
Berry Brothers Plumbing & Heating	209 South 17 th Street	Plumbing/ HVAC Contractor	\$ 61,786	\$ 61,786	
William H. Brice	2401 North Sixth Street	Development	\$ 15,000	\$ 64,000	
Bridgeside Square	312 Market Street	Restaurant/ Nightclub	\$ 89,180	\$ 133,770	62
Brookwood Farms	601 South 19 th Street	Dairy	\$ 70,000	\$ 261,000	7
Brookwood Farms #2	601 South 19 th Street	Dairy Products	\$ 50,000	\$ - - -	
Brookwood Farms #3	601 South 19 th Street	Dairy	\$ 200,000	\$ 200,000	8
Brother & Sister Food Service	713 South 22 nd Street	Meat Wholesale	\$ 75,000	\$ 75,000	5
Brunner Industrial Group d/b/a Smith Paint Products	1817 North Cameron Street	Manufacturer	\$ 100,000	\$ - - -	10
Bryant Cleant Concepts	99 South Cameron Street	Janitorial	\$ 12,000	\$ - - -	2
Bud's Automotive #1	1739 North Fifth Street	Auto Repair	\$ 9,628	\$ 42,000	2
Bud's Automotive #2	Third & Maclay Streets	Auto Repair	\$ 100,000	\$ - - -	
Bud's Automotive #3	Third & Maclay Streets	Auto Repair	\$ 15,000	\$ - - -	
CT Rehabilitation, Inc.	301 Chestnut Street	Development	\$ 250,000	\$2,100,000	
Cameron Real Estate, L.P.	1000 North Cameron Street	Real Estate	\$ 286,014	\$ - - -	118
Cameron Street Café	1028-30 Market Street	Restaurant	\$ 160,000	\$ - - -	15
Central Business Systems	915 South 13 th Street	Office Equipment	\$ 250,000	\$ 593,000	38
Carlisle Oven, Inc.	99 South Cameron Street	Manufacturer	\$ 25,000	\$ 69,000	1
<u>BUSINESS NAME</u>	<u>BUSINESS/ PROJECT ADDRESS</u>	<u>BUSINESS TYPE</u>	<u>CITY FINANCING</u>	<u>MATCHING FINANCING</u>	<u>JOBS CREATED</u>

Control Techtronics #1	99 South Cameron Street	Manufacturer	\$ 13,550	\$ 20,325	7
Control Techtronics #2	99 South Cameron Street	Manufacturer	\$ 19,800	\$ 30,200	
Control Techtronics #3	99 South Cameron Street	Manufacturer	\$ 9,313	\$ 9,313	
Craig D. Lewis d/b/a Subway	1304 Derry Street	Restaurant	\$ 15,000	\$ 60,000	1
Crosby General Contractor	1543 Berryhill Street	Contracting	\$ 2,500	\$ - - -	
Cue Nique Billiards	Strawberry Square	Billiards	\$ 50,000	\$ 50,000	2
Cutting Edge Signs #1	2307 Berryhill Street	Signs	\$ 75,000	\$ 50,000	1
Cutting Edge Signs #2	2307 Berryhill Street	Signs	\$ 25,000	\$ - - -	
DAMPAO, Inc. d/b/a Politesse, Inc.	114 North Second Street	Restaurant	\$ 22,226	\$ 282,170	13
David Ferris Associates	225 North Second Street	Retail	\$ 35,000	\$ - - -	5
Downtown News	29 North Second Street	Retail	\$ 40,000	\$ - - -	3
Dasher, Inc. #1	1660 South Cameron Street	Mail/Delivery	\$ 46,000	\$ 15,000	26
Dasher, Inc. #2	1660 South Cameron Street	Mail/Delivery	\$ 29,161	\$ 29,161	
Dasher, Inc. #3	1660 South Cameron Street	Mail/Delivery	\$ 46,000	\$ 69,000	3
Dasher, Inc. #4	1660 South Cameron Street	Mail/Delivery	\$ 53,000	\$ 212,000	2
Design Consortium	413 Walnut Street	Graphic Design	\$ 25,000	\$ 255,900	1
Doggiestyle	913 North Second Street	Pet Grooming	\$ 15,000	\$ 10,000	
Edmont Associates	2000 North Sixth Street	Development	\$ 60,504	\$ 493,484	
F & M Designs	1699 South 19 th Street	Awnings	\$ 11,450	\$ 56,000	1
FDA Packaging, Inc.	2715 North Seventh Street	Manufacturer	\$ 250,000	\$2,500,000	
FEI Company	1125 Berryhill Street	Distribution	\$ 75,000	\$ 610,000	30
Aaron Franklin	420 South 17 th Street	Medical Billing	\$ 2,000	\$ 250	1
George Courier Service	611-A South 17 th Street	Delivery	\$ 28,000	\$ 72,700	10
Gibson's Footwear	4 South Front Street Steelton	Shoe Retail	\$ 12,000	\$ - - -	
Gibson's Footwear	4 South Front Street Steelton	Shoe Retail	\$ 12,000	\$ - - -	
Ginger Cosmetics, Inc.	215 North Second Street	Cosmetics & Hair Salon	\$ 35,000	\$ 66,750	1

<u>BUSINESS NAME</u>	<u>BUSINESS/ PROJECT ADDRESS</u>	<u>BUSINESS TYPE</u>	<u>CITY FINANCING</u>	<u>MATCHING FINANCING</u>	<u>JOBS CREATED</u>
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Grandkott Corp. t/a St. Moritz	712 North Third Street	Restaurant	\$ 230,000	\$ 360,000	5
Greenlee Associates	19 ½ North Fourth Street	Consulting	\$ 20,000	\$ 70,000	1
H-Cit!sland Rentals, LLC	City Island	Recreation	\$ 15,000	\$ 65,000	2
Harrisburg Irish Pubs LLC, d/b/a Molly Brannigans	31 North Second Street	Restaurant	\$ 125,000	\$ - - -	10
Harrisburg Music Emporium	5 North Third Street	Retail - Music	\$ 10,000	\$ 33,700	2
Harrisburg Enterprise Dev. Corporation	10 North Second Street	Development	\$ 250,000	\$ - - -	
Harristown Dev. Corporation	11 North Third Street	Development	\$1,000,000	\$1,000,000	
Hoffman Industries	1033 Maclay Street	Manufacturing	\$ 146,400	\$ 300,000	5
Holly St. Partnership (Eshenaur's Fuels)	South 17 th Street	Fuel Oil	\$ 100,000	\$ 408,000	20
Holly St. Properties	South 17 th Street	Plumbing/ HVAC	\$ 60,000	\$ - - -	85
Howard Tire Company	205-235 S. Cameron Street	Automotive Service	\$ 150,000	\$ 325,000	14
Image and Print #1	1122 North Third Street	Publication	\$ 35,100	\$ 100,000	2
Image and Print #2	1122 North Third Street	Publication	\$ 62,500	\$ - - -	
Image Perfections, Inc.	226 South 18 th Street	Pre-press	\$ 55,000	\$ 55,000	10
Image Perfections (#2)	226 South 18 th Street	Pre-Press Operations	\$ 80,000	\$ 80,000	2
Incubator Business Services	99 South Cameron Street	Business Incubator	\$ 75,000	\$ 246,500	59
Island Grille, L.P.	City Island	Restaurant	\$ 100,000	\$ - - -	50
J.K. Precision	2207 North Seventh Street (Rear)	Automotive	\$ 49,500	\$ 100,000	2
Kim Le Restaurant	Third & Verbeke Streets	Restaurant	\$ 5,788	\$ 8,682	
King Assad's Seafood	2060 Derry Street	Restaurant	\$ 3,500	\$ 3,500	1
Keystone Cab Service Inc.	620 South 13 th Street	Cab Service	\$ 25,000	\$ 25,000	3
<u>BUSINESS NAME</u>	<u>BUSINESS/ PROJECT ADDRESS</u>	<u>BUSINESS TYPE</u>	<u>CITY FINANCING</u>	<u>MATCHING FINANCING</u>	<u>JOBS CREATED</u>
Keystone Embroidery	200 South 18 th Street	Embroidery	\$ 40,000	\$ 63,000	7

Keystone Embroidery #2	200 South 18 th Street	Embroidery	\$ 37,500	\$ 124,000	
Kitchenworks Caterers	1708 Derry Street	Catering	\$ 50,000	\$ 170,000	
La Estrella Market	1317 Derry Street	Grocery Store	\$ 7,135	\$ 7,135	3
Librandi's Machine Shop	33 Second Street HIA Middletown	Manufacturer	\$ 300,000	\$ - - -	18
Lil' Blessings Daycare	1941 Mulberry Street	Childcare	\$ 20,000	\$ - - -	3
Lunch Box Restaurant	925 North Third Street	Restaurant	\$ 12,120	\$ 18,180	
Maclay St. Pharmacy	Sixth & Maclay Streets	Pharmacy	\$ 20,000	\$ 30,000	
Manado Broadcasting	730 South 10th Street	Radio Station	\$ 200,000	\$ 470,000	6
Manor Market	1301 South 17 th Street	Grocery Store	\$ 60,000	\$ 100,000	
Marroquin Partnership	1305 South Cameron Street	Development	\$ 22,000	\$ 40,000	
MATH, Inc.	1500 North 12 th Street	Real Estate	\$ 72,700	\$ 310,000	12
Metropolitan Graphics	200 South 18 th Street	Printing	\$ 100,000	\$ 200,000	
Mid-State Litho, Inc.	2535 North Seventh Street	Printing	\$ 100,000	\$ 100,000	26
Milestone Inn	2701 North Front Street	Bed & Breakfast	\$ 75,000	\$ 125,000	
Mishar Productions, Inc. d/b/a Capitol Dinner Theatre	1300 Wayne Street	Theatre	\$ 115,000	\$ 250,000	82
Myers Associates #1	825 South 26 th Street	Manufacturer	\$ 100,000	\$2,110,000	100
Myers Associates #2	825 South 26 th Street	Manufacturer	\$ 70,000	\$ - - -	3
Myers Associates #3	825 South 26 th Street	Manufacturer	\$ 200,000	\$ - - -	13
Moosa Restaurant Partners L.P.	17 South Second Street	Restaurant	\$ 85,000	\$ 7,000	9
New Papine Jamaican Restaurant	1100 North Third Street	Restaurant	\$ 68,250	\$ - - -	4
N.F. String & Sons, Inc.	1380 Howard Street	Manufacturer	\$ 100,000	\$ 154,000	35
NICJO d/b/a McGrath's Pub	202 Locust Street	Restaurant	\$ 100,000	\$ - - -	15
916 South 14 th Street Partnership	916 South 14 th Street	Credit Collection	\$ 250,000	\$ 388,000	
<u>BUSINESS NAME</u>	<u>BUSINESS/ PROJECT ADDRESS</u>	<u>BUSINESS TYPE</u>	<u>CITY FINANCING</u>	<u>MATCHING FINANCING</u>	<u>JOBS CREATED</u>
North Street Grocer	231-233 North Street	Grocer/Caterer	\$ 70,000	\$ 86,000	2
North Street Grocer	231-233 North Street	Grocer/Caterer	\$ 35,000	\$ 140,000	1

O'Hara Corporation	326 North Front Street Steelton	Insurance	\$ 68,250	\$ - - -	2
Parkside Cafe, Inc.	2009 State Street	Restaurant	\$ 38,185	\$ 320,815	
Rascal's	2238 Derry Street	Restaurant	\$ 60,500	\$ 265,000	16
Pascual Navarro, Inc.	117 North Cameron Street	Contractor	\$ 50,000	\$ 53,000	4
Rhine & Associates	200 Crescent Street	Printing	\$ 26,218	\$ 138,782	5
R.E.Brown, Inc. d/b/a Rachels Clothing	2000 North Sixth Street	Retail Clothing	\$ 2,500	\$ 1,250	1
R.E. Brown, Inc. d/b/a Rachels Clothing	2000 North Sixth Street	Retail Clothing	\$ 2,500	\$ - - -	
Real e. Savvy, Inc.	1901 North Second Street	Publishing	\$ 10,000	\$ - - -	2
Ritter Properties #1	1511 North Cameron Street	Development	\$ 100,000	\$2,500,000	60
Ritter Properties #2	1511 North Cameron Street	Development	\$ 250,000	\$1,600,000	
Riverside Marina, Inc.	City Island	Marina	\$ 150,000	\$ 150,000	3
Robert's Fine Jewelry	225 Market Street	Retail Jeweler	\$ 70,000	\$ 100,000	
Robinsons Vending	1852 Park Street	Vending	\$ 17,500	\$ - - -	1
Russell Development	133 Sassafras Street	Development	\$ 250,000	\$ 305,000	
S. 18 th St. Partnership	200 South 18 th Street	Business Incubator	\$ 75,000	\$ 246,500	
S. 18 th St. Partnership	200 South 18 th Street	Business Incubator	\$ 60,000	\$ 60,000	26
S. 18 th St. Partnership	200 South 18 th Street	Business Incubator	\$ 10,000	\$ 10,000	
Schwalm & Fasolt Cabinet Making	2107 North Seventh Street	Custom	\$ 40,000	\$ 200,000	1
Scriptfast	415 Market Street	Online Subscription Service	\$ 135,000	\$ 675,000	
2 nd Wok Restaurant	106 North Second Street	Restaurant	\$ 45,000	\$ 71,835	3
Seffu Grocery	South 13 th & Kittatinny Streets	Grocery Store	\$ 95,000	\$ 100,000	
Shear Insanity, Inc.	2200 North Sixth Street	Beauty Shop	\$ 10,000	\$ - - -	5
<u>BUSINESS NAME</u>	<u>BUSINESS/ PROJECT ADDRESS</u>	<u>BUSINESS TYPE</u>	<u>CITY FINANCING</u>	<u>MATCHING FINANCING</u>	<u>JOBS CREATED</u>
Simons Insurance	1721 North Front Street	Insurance	\$ 64,000	\$ 275,000	1
South Pointe Marina	City Island	Marina	\$ 50,000	\$ - - -	3

Spinecare, Inc.	1110 North Third Street	Health Care	\$ 350,000	\$2,000,000	
Sportsworld USA	Strawberry Square	Retail/ Sports Ware	\$ 30,000	\$ 55,000	
J. P. Staz Enterprises	1738 North Third Street	Development	\$ 26,000	\$ 52,000	
Subway	2955 North Seventh Street	Restaurant	\$ 70,000	\$ 70,000	4
Two K's, Incorporated	403-405 Walnut Street	Restaurant	\$ 100,000	\$ - - -	7
Ursala Food Store	26 North 19 th Street	Retail	\$ 21,500	\$ 21,500	4
Virtuous Creation's Beauty Haven, LLC	1308 State Street	Beauty Shop	\$ 15,000	\$ - - -	1
Wiley's Downtown	Strawberry Square	Restaurant	\$ 62,865	\$ 134,192	8
Wireless Infotech, LLC	17 South Second Street	Wireless Communication Applications	\$ 100,000	\$ 400,000	
Woodlore Builders Studio	2350 North Seventh Street	Custom Mill Work	\$ 32,000	\$ 150,000	1
YOS Manufacturing	801 South 10 th Street	Candle Maker	\$ 75,000	\$ - - -	5
Your Vital Signs	712 South Cameron Street	Signs	\$ 47,000	\$ 75,000	1
Zephyr Enterprise Services, Inc.	City Island	Recreation	\$ 250,000	\$ 280,000	2

B. ACTIVE LOANS/JOBS CREATED

ACTIVE LOANS/JOBS CREATED

The following is a list of the active loans and the jobs created by these loans:

<u>BUSINESS NAME</u>	<u>JOBS CREATED</u>
916 South 14 th Street Partnership	150
Alpine Cyclery	1
Amercon International, Incorporated	162
Anoited Eats & Sweets, Inc.	5
Appalachian Brewing Company	69
ARA Enterprises	5
Atomic Warehouse	1
BARJ Dollar Deals, LLC	2
Barking Dog Ventures, Ltd.	19
Basic Steps Daycare Center, Inc.	8
Becker's Fish & Chips	5
Brice, William	5
Brother & Sister Food Service, Inc.	5
Brunner Industrial Group d/b/a Smith Paint Products	10
Bryant Cleaning Concepts, Inc.	2
Bud's Automotive	2
Cameron Real Estate, L.P.	118
Cameron Street Café	15
Craig Lewis d/b/a Subway	1
Cutting Edge Signs	1
David Ferris Associates, Inc.	2
Design Consortium	1
Downtown News	3
FDA Packaging, Inc.	80
FEI Company	30
H-Cit!sland Rentals, LLC	2
Harrisburg Irish Pubs, LLC d/b/a Molly Brannigans	10
Howard Tire Company	14
Image and Print, Inc.	46
Island Grille, L.P.	50
J. P. Staz Enterprises	5
Keystone Cab Service, Inc.	3
L. Myers Associates	15
Librandi's Machine Shop	16
Lil' Blessings Day Care, Inc.	3
MATH, Inc.	12
Milestone Inn	2
Mishar Productions	82
New Papine Jamaican Restaurant	4

N.F. String & Sons	15	
NICJO, Inc. d/b/a McGrath's Pub	15	
O'Hara Corporation d/b/a O'Hara Insurance	2	
R.E. Brown, Inc. d/b/a Rachel's Clothing	1	
Real Savvy, Inc.	1	
Riverside Marina, Inc.		3
Robinsons Vending	1	
Schwalm & Fasolt	20	
Shear Insanity, Inc.	5	
Simons, Ruth	1	
South Pointe Marina	6	
Ursala Food Store	4	
Virtuous Creation's Beauty Haven, LLC	1	
Woodlore Builders Studio	15	
YOS Manufacturing	5	
Your Vital Signs	1	
Zephyr Enterprise Services, Inc.	<u>1</u>	
TOTAL	1063	

C. 2005 LOANS

2005 LOANS

The following loans were made in the year 2005:

1. Basic Steps Daycare Center, Inc.
Ms. Julie Ward
1223 North Cameron Street, Harrisburg, PA 17103
\$40,000 - RLF
2. Brother & Sister Food Service, Inc.
Mr. Aziz Sahovic
713 South 22nd Street, Harrisburg, PA 17104
\$75,000 – Revolving Loan Program
3. Cameron Real Estate, L.P.
Mr. David Dodd II
1000 North Cameron Street, Harrisburg, PA 17103
\$286,014 – Revolving Loan Program
4. Craig D. Lewis d/b/a Subway
Mr. Craig D. Lewis
1304 Derry Street, Harrisburg, PA 17104
\$15,000- Revolving Loan Program
5. Downtown News
Ms. Sun Yi Chon
29 North Second Street, Harrisburg, PA 17101
\$40,000 – Revolving Loan Program
6. Harrisburg Irish Pubs, LLC d/b/a Molly Brannigans
Mr. T. Colm McWilliams
31 North Second Street, Harrisburg, PA 17101
\$125,000 – Revolving Loan Program
7. New Papine Jamaican Restaurant
Ms. Jacqueline Alexander
1100 North Third Street, Harrisburg, PA 17102
\$68,250.00 - New Baldwin Corridor Enterprise Zone Loan Program
8. R.E. Brown, Inc. d/b/a Rachels Clothing
Ms. Shadaya Reynolds
2000 North Sixth Street, Harrisburg, PA 17102
\$2,500 – Revolving Loan Program
9. Ursala Food Store
Mr. Amjad Ali
26 North 19th Street, Harrisburg, PA 17104
\$21,500 – Revolving Loan Program

IV. COMMUNITY DEVELOPMENT BLOCK PROGRAM

V. BUSINESS DEVELOPMENT ACTIVITY

A. CERTIFICATIONS/RECERTIFICATIONS

CERTIFICATIONS

During 2005, there were eight (8) new businesses certified in the Mayor's Office of Economic Development and Special Projects:

1. Mussie Tilahun Trucking
2. Neaty Creedy's Hauling
3. United Cleaning Company
4. Skelly and Loy, Incorporated
5. Land Logics Group
6. Portfolio Associates, Incorporated
7. Lewis Electrical, LLC
8. Hatcher's Flooring

RECERTIFICATIONS

During 2005, there were ninety-two (92) businesses recertified through the Mayor's Office of Economic Development and Special Projects.

B. PROCUREMENT

PROCUREMENT

The Mayor's Office of Economic Development & Special Projects (MOED/SP) provides procurement notices to its certified clients. MOED NEWS, the weekly newsletter to clients, identifies and provides areas of procurement opportunities. The newsletter gives a description of projects throughout the region and beyond. The contents are based upon client locations and capabilities. It also includes bid and proposal submission deadlines and contact information. As various projects are identified in the architectural and engineering services, as well as other trades and services, MOED NEWS is directed to a specialized client base in order to maximize procurement outreach opportunities.

School districts, colleges, universities, cities, municipalities, private developers, business owners, architectural/engineering firms and private residents in the Central Pennsylvania Region, as well as beyond the region, utilize the services of the Mayor's Office of Economic Development and Special Projects. The purpose of this contact is to locate certified and licensed Minority Business Enterprises (MBEs) and Women Business Enterprises (WBEs) in various services and trades. During the year 2005, MOED/SP received approximately 435 requests for the Vendor Directory for the purpose of soliciting City of Harrisburg certified Minority Business Enterprises and Women Business Enterprises for participation in various projects and needed services.

The notification of development, procurement and service projects and opportunities, as provided by the Mayor's Office of Economic Development and Special Projects, continues to be a valued economic development resource to the City of Harrisburg's Certified Minority Business Enterprises (MBEs) and Women Business Enterprises (WBEs). In addition to major development projects and services, there were numerous small opportunities where MBE/WBE firms were able to be visible, successful, and continue to add to the economic strength of the City of Harrisburg and the surrounding communities.

C. BUSINESS START-UP/DEVELOPMENT ASSISTANCE

BUSINESS START-UP/DEVELOPMENT ASSISTANCE

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
Keystone Cab Company	Harrisburg	Business Information
Reed Construction Data	Albany, NY	Field Replacement Project
Millennium Sports Technology	Littleton, CO	Field Replacement Project
Washington & Dowling	York	Field Replacement Project
T J Construction Company	Pittsburgh	Certification Information
Adsko Industrial Services	Harrisburg	Certification Information
Dau Lu	Camp Hill	Business Assistance
Susan Mulford	Harrisburg	Business Information
Integrated Contractors	Harrisburg	Business Info/Assistance
Barlow Projects	Harrisburg	Concrete Subcontractors
ABC Contractors	Baltimore, MD	Client Vendor Directory
Ben Walker	Harrisburg	Business Information
Sheldon Anderson	Harrisburg	Catering Information
United Cleaning Company	Steelton	Bus Start-Up Assistance
Carlos Ramos	Harrisburg	Business Information
Anthony Stern	Harrisburg	Bus Start-Up Information
Elliott Electric	Harrisburg	International Place
One Stop Computer Company	Harrisburg	Certification Information
R. S. Mowrey Company	Mechanicsburg	Subcontractor Information
Dave King	Lansdown	Business Assistance
Antonio Ferrer	Churchton, MD	Certification Information

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
Central Tax Collection Bureau	Harrisburg	Tax Payer's Guide
Linda Dean	Harrisburg	Business Assistance
ARRO Consulting, Inc.	Lancaster	MBE/WBE Solicitation
Clearwater Services Company	Harrisburg	Business Information
James McDonald	Harrisburg	Business Assistance
Neaty Creedy's Hauling Service	Harrisburg	Certification Assistance
Greg Spells	Harrisburg	Barlow Projects/Electrical
Aesha Brooks	Sharon Hills	Business Assistance
Hayes Large Architects	Harrisburg	Harrisburg School Projects
Keesha Williams	Harrisburg	Certification Assistance
Dan Almond	Littleton, CO	Certification Information
Faulcon Enterprise Company	Harrisburg	Business Information
Capital Satellite	Hummelstown	Business Information
B & R Electric	York	MBE/WBE Solicitation
New Kingstown Auto Sales	New Kingstown	Business Expansion
Natisha Thompson	Harrisburg	Business Assistance
Williams Cleaning Service	Harrisburg	Business Information
Jasmine Fahie	Harrisburg	Bus Start-Up Information
L. Myers Associates	Harrisburg	Enterprise Zone Information
M T Johnson Group	Harrisburg	Business Information
Erns Construction	Harrisburg	Business Assistance
AAA Mechanical Company	Harrisburg	Certification Information

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
Wanda McCowan/Shelton Carr	Harrisburg	Certification Information
The EADS Group	Somerset	MBE/WBE Solicitation
Florentine Washington	Harrisburg	Bus/Financial Information
Mussie Tilahun Trucking Co.	Harrisburg	Certification Assistance
Tamara Hudson	Harrisburg	Disability Business Information
Donald Gebhart	Harrisburg	Business Assistance
Lugo's Home Improvements	Harrisburg	Certification Assistance
CAT Construction Company	York	Certification Assistance
Melvin Walker	Harrisburg	Business Information
Joe Becker	Harrisburg	Business Assistance
West Chester University	West Chester	MBE/WBE Solicitation
Quintell Mills	Harrisburg	Business Assistance
Catherine Mosler	Harrisburg	Bus Start-Up Information
Keystone Safety Services	Harrisburg	Business Information
Nathaniel Singleton	Jeffersonville	Business Information
Donna Hainesworth	Harrisburg	Business Information
Jacqueline Webb	Harrisburg	Bus Start-Up Information
Yolanda Humphrey	Harrisburg	Business Assistance
Carl Richardson Painting Master Co.	Harrisburg	Business Assistance
Tomko Company	Finleyville	MBE/WBE Solicitation
PA Commercial Services	Harrisburg	Business Assistance
Harrisburg Authority	Harrisburg	Business Information

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
Fred Lumadue Excavating Co.	Clearfield	MBE/WBE Solicitation
Pyramid Construction Services	Enola	MBE/WBE Solicitation
Akita Washington	Harrisburg	Bus Start-Up Information
What's 4 Dessert	Harrisburg	Business Assistance
URDC	Bethlehem	MBE/WBE Solicitation
Pro-Form Seamless Supply Co.	Lemoyne	Certification Information
Eng, Wong, Traub & Assoc.	New York, NY	Certification Assistance
Property Management Inc.	Lemoyne	MBE/WBE Solicitation
Michele Weaver	Dallastown	Certification Information
A. D. Marble Company	Conshohocken	Certification Information
Skelly & Loy	Harrisburg	Certification Assistance
McCormick Taylor Consulting Co.	Philadelphia	Certification Assistance
Kranick Environmental Co.	Turtle Creek	MBE/WBE Solicitation
Lisa Waters/Steven Waters	Harrisburg	Bus Start-Up Assistance
Zwally Design Company	East Petersburg	Certification Assistance
Dawn Fletcher	Dillsburg	Bus Start-Up Information
Andrew Bradley	Tyrone	Business Information
Anderson, Gtulatta & Hicks	Harrisburg	MBE/WBE Solicitation
Tippetts-Weaver Architects	Lancaster	Certification Assistance
Elana Williams	Chestnut Hill	Business Information
Karen Givins	Harrisburg	Bus Start-Up Informtion
Jay Strain	Harrisburg	Business Acquisition Info.

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
Ty Perry	Harrisburg	Business Acquisition Info.
Louis McKinney	Marietta	Business Information
Joshua Kalp	Somerset	MBE/WBE Solicitation
Marilyn Bryant	Harrisburg	Certification Information
PA Housing Finance Agency	Harrisburg	MBE/WBE Solicitation
Cumberland Service Company	Camp Hill	Certification Information
Alex Weiss	Harrisburg	Retail Business Assistance
Dawnetta Washington	Harrisburg	Bus Start-Up Assistance
C H Planning of Philadelphia	Philadelphia	Certification Assistance
Portfolio Associates	Philadelphia	Certification Assistance
Larry Preston	Harrisburg	Business Information
AllSafe Enviro Tech	Harrisburg	Business Assistance
Venetia Waters	Harrisburg	Assistance/Housing Problem
Hatcher Flooring Service	Steelton	Certification Assistance
L. Harper & Associates	Arlington, VA	Certification Assistance
Conifer-LeChase Company	Rochester, NY	MBE/WBE Solicitation
James McKamey	Harrisburg	Business Information
Nelessen Associates	Belle-Mead, NJ	Business Information
LEL Taller Calaboratino	Newark, NJ	Business Information
Muzzuca Enterprises	Pottstown	MBE/WBE Solicitation
Matt Wendling	Harrisburg	Bus/Financial Information
Steven Schaeffer	Harrisburg	Bus/Financial Information

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
Tracey L. Snead, Esq.	Harrisburg	Bus Information/Assistance
Lewis Electrical Service	Harrisburg	Certification Assistance
Community Planning Consultants	Camp Hill	Certification Assistance
Gtunn-Mowery, LLC	Camp Hill	Business Liability Insurance
eciConstruction Company	Dillsburg	Subcontractor Information
Nittany Builders	Port Matilda	Subcontractor Information
Sylvester Martin	Harrisburg	Certification Assistance
Dora Gay	Harrisburg	Bus Start-Up Assistance
Janice Leftridge	Harrisburg	Business Information
Apple Electric Company	Harrisburg	Business Information
LOBAR	Dillsburg	MBE/WBE Solicitation
Crabtree, Rohrbach	Camp Hill	MBE/WBE Solicitation
EG Stoltzfus, Inc.	Lancaster	MBE/WBE Solicitation
Frey Lutz Company	Lancaster	MBE/WBE Solicitation
Reynolds Construction Company	Harrisburg	MBE/WBE Solicitation
Lisa Brown	Harrisburg	Bus Start-Up Assistance
Rudy Alvarado, SIGMA	Lancaster	Business Information
Victor Mohammed	Lancaster	Bus Assistance/Electrical
CDIT	Harrisburg	Certification Information
Julianna Diaz	Harrisburg	Bus Start-Up Assistance
Provider Synergies	Mason, Ohio	MBE/WBE Solicitation
SpottSteven & McCoy	Reading	MBE/WBE Solicitation

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
IZON Enterprises	York	Certification Information
Little Blessings Day Care Center	Harrisburg	Business Assistance
Candy Bouquet	New Cumberland	Relocate Candy Store
Virtual Visions	Harrisburg	Certification Information
Powell-Harpstead	PA & NJ Offices	Business Information
Simply Blessed Lawn Care	Harrisburg	Business Assistance
Camile Bennett Enterprises	Harrisburg	Business Assistance
Turk Medikal Invest. Co.	Istanbul, Turkey	Business Assistance
Cynthia Miller	Harrisburg	Business Assistance
Deborah Harris	Harrisburg	Business Information
Landon Electric Service	Harrisburg	Business Assistance
Corey Baker	Harrisburg	Business Information
Shariah Brown	Oberlin	Certification Assistance
Graystone Bank	Harrisburg	Business Assistance
J & L Cleaning Service	Harrisburg	Business Assistance
Kay Fischer	Harrisburg	Business Information
Jill Miller	Harrisburg	Bus Start-Up Assistance
Steve Oliphant	Harrisburg	Bus Start-Up Assistance
Vara, Inc.	Harrisburg	Certification Assistance
Bryan Wade	Harrisburg	Business Information
Flippen & Haines	Harrisburg	Certification Assistance
Phillip Brown	Harrisburg	Financial Information

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
Lois Halligan	Talmdige	Business Information
African-American Chamber	Harrisburg	Hbg Transportation Plans
Harrisburg Regional Chamber	Harrisburg	Advertisement/Conference
Celwyn Nash	Harrisburg	Business Information
T-A-H Construction Company	Lancaster	MBE/WBE Solicitation
R & R Vending Services	Harrisburg	Bus/Financial Information
Ronald Wise	Harrisburg	Financial Information
Global Healthcare Group	Harrisburg	Bus/Certification Information
Eltayeb Sharif	Lancaster	Business Information
Power Force Electrical/Supply	Enola	Certification Information
Taylor & Taylor	Lancaster	MBE/WBE Solicitation
Hartman, Underhill & Brubaker	Lancaster	MBE/WBE Information
Hersha Enterprises	Lower Allen Township	Business Information
CH & E Construction	Lancaster	MBE/WBE Solicitation
Bryant Jefferson	Harrisburg	Business Information
Loretta Burhannan	Harrisburg	Business Assistance
Ronald Franklin	Harrisburg	Bus Start-Up Assistance
Harrisburg Housing Authority	Harrisburg	MBE/WBE Solicitation
Harrisburg Parking Authority	Harrisburg	MBE/WBE Solicitation
Gambino Construction, Inc.	Monkton, MD	Certification Information
Fred McMillen	Harrisburg	Bus Start-Up Assistance
R. A. Hill, Inc.	Chambersburg	MBE/WBE Solicitation

<u>NAME</u>	<u>LOCATION</u>	<u>NATURE OF BUSINESS</u>
United Flooring Mills	Bolivar, MI	MBE/WBE Solicitation
Shepherd's Driving School	Harrisburg	Bus Expansion Information
Goodness Enterprises	Mechanicsburg	Business Assistance
Mar-Allen Company	Ephrata	MBE/WBE Solicitation
Marcus Santos	Middletown	Business Assistance
Efrain Ortiz	Harrisburg	Business Assistance
True Craftsman Company	Linglestown	Business Assistance
Rebecca Juggins	Harrisburg	Bus Start-Up Information
Flaming Grill Catering Service	Harrisburg	Business Assistance
Shawn Hall	Harrisburg	Bus Start-Up Information
Jefferson Equity Mortgage Group	Allentown	Bus/Financial Information
Dean's Remodeling Company	Harrisburg	Certification Assistance
Advantage Lawn & Landscape Co.	Palmyra	Certification Information
Marvel Cummings/BASE	Lancaster	Certification Information
Anthony Cristello	Harrisburg	Business Information
Reizdan Moore, Esq.	Harrisburg	MBE Solicitation

D. MOED/SP BROCHURE

**MAYOR'S OFFICE OF ECONOMIC DEVELOPMENT
& SPECIAL PROJECTS (MOED/SP)**

BROCHURE

In 2005, the first MOED/SP Brochure was developed. This new marketing initiative is designed to highlight the numerous services that are available at the Mayor's Office of Economic Development and Special Projects, City of Harrisburg, PA.

Business owners and potential business owners are encouraged to contact the MOED/SP Office to inquire of business opportunities and services that will assist in business development and business growth. Some of the available services include: Business Start-up Assistance, Certification Program for Minority Business Enterprises (MBEs) and Women Business Enterprises (WBEs), Low Interest Loan Programs, Individualized Assistance to all Entrepreneurs, Manufacturing Incentives, Newsletter Service, Business Referrals, Site, Permit and License Assistance, etc.

The Office of Special Projects, highlighted in the Brochure, is responsible for the promotion and advancement of commercial and industrial development in the City. The Office of Special Projects provides leadership for diverse, high-profile and high-impact economic development projects. An example of current Special Projects include: Tourism Development, WHBG Television Cable Access, Utility Bulk-Buying to reduce costs and increase savings, Telephone Services that are structured to provide direct telecommunication services and savings to mid-state customers, and Retail Development in the City of Harrisburg.

The MOEDE/SP Brochure may be viewed on the City of Harrisburg Website at: www.HarrisburgPA.gov - Mayor's Office of Economic Development & Special Projects. Copies of the MOED/SP Brochure are available for business conferences, business fairs and workshops, and may be obtained by contacting the Mayor's Office of Economic Development and Special Projects, Rev. Dr. Martin Luther King, Jr., City Government Center, 10 North Second Street, Suite 405, Harrisburg, PA 17101, or by calling (717) 255-3027.

E. MERCANTILE NEW ACCOUNTS

JANUARY 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
HPA Consulting LLC	407 North Front Street Harrisburg, PA 17101-2215	Consulting
Prosanos Corporation	225 Market Street Harrisburg, PA 17101	Management Services
Trinity Distribution, Inc.	1301 North Cameron Street Harrisburg, PA 17103	Service
Electric Tan-Downtown PDK, Inc.	608 North Second Street Harrisburg, PA 17101	Sales and Service
Five North Fifth Street	5 North Fifth Street Harrisburg, PA 17101	Management Services
Wright Firm, Inc.	430 South 25 th Street Harrisburg, PA 17104	Communications
PA Restaurant Associates	100 State Street Harrisburg, PA 17101	Non-Profit Organization
Aguedo Delgado, Jr.	1502 Walnut Street Harrisburg, PA 17103	Contractor
Magen League, Inc.	1400 North Second Street Harrisburg, PA 17102	Non-Profit Organization
Clairiza's Fashions	2025 Derry Street Harrisburg, PA 17104	Sales
New Africa Central PA Distributors	1712 Boas Street Harrisburg, PA 17103	Distribution
JNK Beauty Supply	101 South 25 th Street Harrisburg, PA 17104	Sales
Jimmy Sweat Shop	130 South Cameron Street Harrisburg, PA 17101	Sales

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
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Wolfpac	2 Argyle Street Harrisburg, PA 17104	Service
Retiki's Open Arms Care	1115 North 17 th Street Harrisburg, PA 17103	Day Care Center
Ray's Corporation	2354 North Sixth Street Harrisburg, PA 17110	Barber Shop
Edmonds Construction	249 Maclay Street Harrisburg, PA 17110	Contractor
Just In Time Home Improvements	235 Harris Street Harrisburg, PA 17102	Contractor

FEBRUARY 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
United Cab	620 South 13 th Street Harrisburg, PA 17104	Taxi Cab
Progressive Medical	1442 Vernon Street Harrisburg, PA 17104	Sales
BJC Development Corporation	125 Locust Street Harrisburg, PA 17101	Service
Tarts & Strumpets	1024 South 18 th Street Harrisburg, PA 17104	Sales
Sam's Barber Shop	2312 Derry Street Harrisburg, PA 17104	Barber Shop
Keystone Auto Sales	620 South 13 th Street Harrisburg, PA 17104	Auto Sales
Alvaro Renovations	115 Washington Street Harrisburg, PA 17104	Contractor

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Richard C. Seneca	409 South Second Street	Legal Services

Attorney-at-Law	Harrisburg, PA 17104	
O'Hara Insurance	1501 North Cameron Street Harrisburg, PA 17103	Insurance
Hbg. Business Group I	26 South Third Street Harrisburg, PA 17101	Contractor
Mary Ann Baranowski Kitchen Consultant	101 South Second Street Harrisburg, PA 17101	Consulting
EF Management	310 Edwards Street Harrisburg, PA 17110	Management Services
Lamnatos & Mokas Ptr	1000 Herr Street Harrisburg, PA 17103	Parking Lot

MARCH 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Publishers Circulation	712 South Cameron Street Harrisburg, PA 17104	Distributor
PFC&S	1311 North 17 th Street Harrisburg, PA 17103	Consulting
John & Bees	417 Hummel Street Harrisburg, PA 17104	Hauling
Office Solutions	275 Hamilton Street Harrisburg, PA 17102	Sales
Amadou M. Ibrahim	1310 State Street Harrisburg, PA 17103	Painting Contractor
RGC	373 Rumson Drive Harrisburg, PA 17104	Contractor

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Angelia Davis	1835 1/2 Briggs Street Harrisburg, PA 17103	Distributor

JN JCN Clothing	1321 Market Street Harrisburg, PA 17104	Sales
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APRIL 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Phillips Associates	213 State Street Harrisburg, PA 17101	Lobbyists
Mary's Kitchen	1233 North Third Street Harrisburg, PA 17102	Food Services

MAY 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Keith Lawson Mechanical Construction	209 South 17 th Street Harrisburg, PA 17104	Contractor
National Sports Hall of Fame Foundation	123 Walnut Street Harrisburg, PA 17101	Museum
Nude Food	1233 North Third Street Harrisburg, PA 17102	Food Services
DH Home Remodeling, Inc.	2125 North Second Street Harrisburg, PA 17110	Contractor
Wicks Family Renovations	1209 Chestnut Street Harrisburg, PA 17104	Contractor
MAP Automotive	1722 Chestnut Street Harrisburg, PA 17104	Car Wash

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
J.M.R. Construction	23 North 20 th Street Harrisburg, PA 17103	Contractor

Max Home Improvement	2008 Berryhill Street Harrisburg, PA 17104	Contractor
Enders Abstracting, Inc.	116 Pine Street Harrisburg, PA 17101	Title Search
Howard Tire Company	205 South Cameron Street Harrisburg, PA 17101	Auto Repairs

JUNE 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
J. Walter Thompson USA	2001 North Front Street Harrisburg, PA 17102	Advertising
Capitol Bartending	419 North Second Street Harrisburg, PA 17101	Service
Bar J Dollar Deals	1304 Derry Street Harrisburg, PA 17104	Sales
Mi Pais "My Country"	1414 State Street Harrisburg, PA 17103	Service
Le, Viet	1519 Hunter Street Harrisburg, PA 17104	Car Wash
Eur-Asia Multimedia	2002 Market Street Harrisburg, PA 17103	Sales & Service
William General Contractor	338 Woodbine Street Harrisburg, PA 17104	Contractor
Hertz Local Edition	23 South Second Street Harrisburg, PA 17101	Rentals

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Institute for Interdenominational Research and Education	1102 North Second Street Harrisburg, PA 17102	Service
R & R General Contractor	632 Kelker Street	Contractor

	Harrisburg, PA 17102	
Poole's Janitorial Service	906 North 18 th Street Harrisburg, PA 17103	Janitorial Service
Capital Entertainment	1943 Rudy Road Harrisburg, PA 17104	Promotions
Virtuous Creations	1308 State Street Harrisburg, PA 17103	Beauty Shop
Jones Service	2718 North 5 th Street Harrisburg, PA 17101	Contractor

JULY 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Auto Seat Cover	201 South Cameron Street Harrisburg, PA 17101	Sales
Diaz Data Services	331 Schuylkill Street Harrisburg, PA 17110	Data Processing
J & L Commercial Residential Cleaning	1819-B Paxton Street Harrisburg, PA 17104	Cleaning Service
Red, White and Blue	123 State Street Harrisburg, PA 17101	Service
New York Travel	130 South Cameron Street Harrisburg, PA 17101	Service
Bryant Cleaning Concepts	99 South Cameron Street Harrisburg, PA 17101	Service

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Adamas Books and Newspapers	1248 Market Street Harrisburg, PA 17103	Sales
Flippen and Haines General Contractor	2957 Heather Place Harrisburg, PA 17104	Contractor

Gallery De Dragon Stone	1725 North Third Street Harrisburg, PA 17102	Sales
Perkins Renovations	2307 Edgewood Road Harrisburg, PA 17104	Contractor
Miguel Nogueras-Colon	1724 North Fifth Street Harrisburg, PA 17102	Contractor
Major Repairs	65 North 18 th Street Harrisburg, PA 17103	Maintenance
A P Plumbing	516 Emerald Street Harrisburg, PA 17110	Plumbing Contractor
Promotional Partners	2259-A Woodlawn Street Harrisburg, PA 17104	Sales
Missions of Mercy	1833 Spencer Street Harrisburg, PA 17110	Non-Profit Organization
Family Dollar Stores #6719	400 South Cameron Street Harrisburg, PA 17101	Sales
A Queen's Creation	13 South 18 th Street Harrisburg, PA 17104	Sales

AUGUST 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
What's 4 Dessert	2037 Whitehall Street Bakery Harrisburg, PA 17103	

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Avon Beauty Center	240 Strawberry Square Harrisburg, PA 17101	Sales
Lola's Day Spa & Boutique	3 North Third Street Harrisburg, PA 17101	Service

Café Fresco Center City	215 North Second Street Harrisburg, PA 17101	Snack Bar
Nonna's Deli Sioso	1233 North Third Street Harrisburg, PA 17102	Restaurant
Graduate Leverage	2311 North Front Street Harrisburg, PA 17110	Consulting
Master's Inc. Industrial Removal Service	1938 Rudy Road Harrisburg, PA 17104	Contractor
Capitolwire	227 State Street Harrisburg, PA 17101	Service
Ultracut	1619 Derry Street Harrisburg, PA 17104	Beauty Shop
Bowman/Doub Enterprise and Son	27 South 15 th Street Harrisburg, PA 17104	Contractor
Burg City Recordings	1637 North Third Street Harrisburg, PA 17102	Service
Caffeine Connection	512 North Third Street Harrisburg, PA 17101	Snack Bar
Neil Choquette Fine Upholstery	421 North Second Street Harrisburg, PA 17102	Sales & Service
Patriot Pain Management	2501 North Third Street Harrisburg, PA 17110	Medical Service
Somewhere Special	22 North Cameron Street Harrisburg, PA 17103	Amusement

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
PA Custom Stoneworks	801 South 10 th Street Harrisburg, PA 17104	Manufacturing
Innovative Realty Company	1006 North Second Street Harrisburg, PA 17102	Real Estate
J.A.Y.M.E. PA	921 North Third Street	Clothing Sales

	Harrisburg, PA 17102	
Dan's House of Bargains	1246 Derry Street Harrisburg, PA 17104	Sales
Mds Group, LLC	116 Pine Street Harrisburg, PA 17101	Service
L & M Boutique	402 North Second Street Harrisburg, PA 17101	Clothing Sales
Donnell Murdaugh Home Renovations	1306 Vernon Street Harrisburg, PA 17104	Contractor
Shear Insanity Beauty Salon	2200 North Sixth Street Harrisburg, PA 17110	Beauty Shop
James Reed General Contractor	1911 State Street Harrisburg, PA 17103	Contractor

SEPTEMBER 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Sweets & Treats Vendor Company	1615 Thompson Street Harrisburg, PA 17104	Food Services
Wayne O General Contractor	2510 Reel Street Harrisburg, PA 17110	Contractor

OCTOBER 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Subway	101 South Second Street Harrisburg, PA 17101	Food Services
Mike & Mike's	1106 Herr Street Harrisburg, PA 17103	Hot Dog Cart

Powers & Associates	1703 North Front Street Harrisburg, PA 17102	Contractor
AUM Architecture, LL	2101 North Front Street Harrisburg, PA 17110	Contractor
American Jewelry	101 South 25 th Street Harrisburg, PA 17104	Jewelry
Taylor Senior Service	3113 North Front Street Harrisburg, PA 17110	Insurance
Ramsey Construction	1317 South 12 th Street Harrisburg, PA 17104	Contractor
Oh Wow The Colors	610 South 20 th Street Harrisburg, PA 17104	Jewelry
Safe Haven Quality Care	1317 Derry Street Harrisburg, PA 17104	Service
All Points Covered	2507 Agate Street Harrisburg, PA 17102	Contractor
Cruise Value Center	2602 North Second Street Harrisburg, PA 17110	Travel Agency
Bridge Educational Foundation	205 State Street Harrisburg, PA 17101	Educational
Ceoltas Irish Pub	310 North Second Street Harrisburg, PA 17101	Restaurant

NOVEMBER 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
Winter Group	234 North Third Street Harrisburg, PA 17101	Lobbyists
Emerald Strategies	205 State Street Harrisburg, PA 17101	Lobbyists
Roy Houff Company, LLC	803 South 26 th Street	Sales

	Harrisburg, PA 17104	
M & S Shoes	1233 North Third Street Harrisburg, PA 17102	Sales
Max's Restaurant	17 North Second Street Harrisburg, PA 17101	Restaurant
Platinum Equity	2001 North Front Street Harrisburg, PA 17102	Service
Eagle Dock Media	1122 North Third Street Harrisburg, PA 17102	Photography
Tremendous Styles	1700 Regina Street Harrisburg, PA 17103	Barber Shop
Commonwealth Maintenance Group	351 Nectarine Street Harrisburg, PA 17104	Maintenance
Schutjer Bogar, LLC	305 North Front Street Harrisburg, PA 17101	Legal Services

DECEMBER 2005

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
A. B. Miller Insurance Agency	1917 Paxton Street Harrisburg, PA 17104	Insurance

<u>NAME</u>	<u>ADDRESS</u>	<u>NATURE OF BUSINESS</u>
McKesson Health Solutions, LLC	500 North Third Street Harrisburg, PA 17101	Medical Service
Robinson's Vending	1852 Park Street Harrisburg, PA 17103	Vending Machine
Green Street Properties, LP	1333 Green Street Harrisburg, PA 17102	Contractor
Movie Lover's Online	526 South 15 th Street	Sales

	Harrisburg, PA 17104	
Carol'Z	308 North Second Street Harrisburg, PA 17102	Clothing Sales
Envoi Communications	200 North Third Street Harrisburg, PA 17101	Public Relations
Candy Bouquet Celebration	19 ½ North 4 th Street Harrisburg, PA 17101	Sales

VII. 2005 OFFICE BUDGET

**MA YOR'S OFFICE OF ECONOMIC DEVELOPMENT
&
SPECIAL PROJECTS**

2005 BUDGET

Allocation Plan

Position Control

PERSONNEL SERVICES		JOB CLASSIFICATION	2005 BUDGET	ALLOCATION
Salaries-Mgmt	313,174	Director	1	69,144
Salaries-BU	79,493	Deputy Director/Contract	1	57,847
Salaries-Part- Time	23,223	Compliance Officer		
Overtime	0	Executive Director - HBN	1	54,000
Fringe Benefits	98,702	Project Manager (MOSP)	1	53,711
		Community Relations Dir. (HBN)	1	40,696
TOTAL	514,592	Special Assistant to Director	1	37,776
OPERATING EXPENSES		Total Management	6	313,174
Communications	9,195	MBE/WBE Dev. Specialist II	1	45,480
Professional Services	33,175	Secretary I	1	34,013
Utilities	0			
Insurance	0	Total Bargaining Unit	2	79,493
Rentals	1,251			
Maintenance & Repairs	100	Production Technician	1	23,223
Contracted Services	14,700			
Supplies	12,200	Total Part-Time	1	23,223
Minor Capital Equipment	0			
TOTAL	70,621	Overtime		0
CAPITAL OUTLAY	10,000	FICA		31,816
		Healthcare Benefits - Active		66,886
		Healthcare Benefits - Retirees		0
TOTAL APPROPRIATION	595,213	Total Fringe Benefits		98,702
		TOTAL	9	514,592